

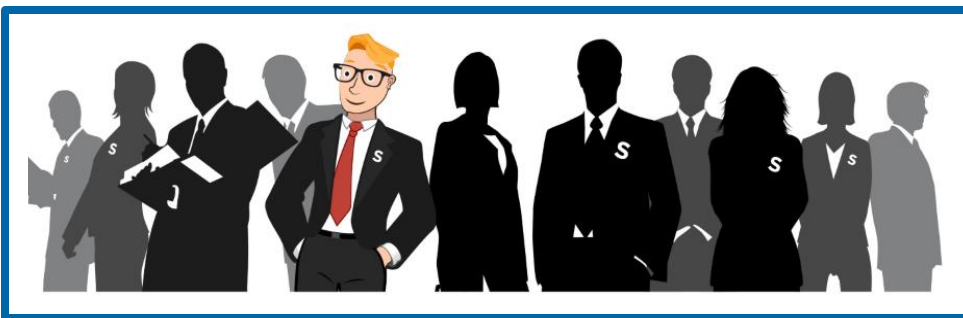
## Our Staffing Solutions:

Savantis' flexible and cost competitive outsourced staffing services for SAP can help organizations increase productivity, reduce total cost of ownership, and improve service execution and reliability. Some of the functional and technical staffing solutions we offer include:

- Inventory & Materials Management (MM)
- Sales & Distribution (SD)
- Finance & Controlling (FICO)
- Production Planning (PP)
- Master Production Scheduling (MPS) and Material Resource Planning (MRP)
- Plant Maintenance (PM)
- Customer Relationship Management (CRM)
- Business Intelligence (BI)
- And many more!

**Savantis** makes SAP software affordable for mid-sized businesses by successfully implementing it in weeks, not months or years, by following our SAP-as-a-Service cloud-based approach. In addition to complete ERP and CRM implementation services, we also offer other corresponding services, such as staffing, training, and technical support. In short, we are your one-stop-shop for all of your SAP needs, and we'll be here to help you every step of the way.

We make the most scalable, functional, and market-leading business software in the world affordable, enabling mid-sized businesses to effectively compete with anybody.



## Partner with the SAP Staffing Experts!

Despite the best efforts, almost every SAP customer fails to develop the in-house talent needed to support, maintain, and enhance their SAP solution to the fullest functionality available. This usually results in significant consulting costs which cause the project to run over budget or the inability to get the most out of your SAP investment.

## Our Customers:

Don't take our word for it! We have provided a variety of staff augmentation services for the following companies, and we think this list speaks for itself.



CareFusion



Newport News Shipbuilding  
A Division of Huntington Ingalls Industries

EPSON®



Newell Rubbermaid™



grass valley



HYUNDAI



## Our Proven SAP Staffing Approach:

By working closely with customers at any phase of their SAP implementation life-cycle and beyond, we will help you to plan for the future and predict potential challenges you might face so that you can assemble the best team for your project from the start. We help you assess existing in-house skills, develop training plans, improve resource & project planning, and recruit junior and senior SAP staff by leveraging innovative networking & recruitment strategies.

We have been a certified SAP partner for 20+ years, and in that time we have developed a comprehensive and world-class network of SAP professionals and high-caliber talent that is unmatched anywhere else in the industry. And unlike other IT staffing firms, we focus solely on SAP; this approach has allowed us to keep up with rapidly evolving trends, develop proven industry best practices that have allowed our customers to save time and money, and support all aspects of your SAP initiatives, no matter what they are.

## Customer Successes Stories

Here is just one example of how our Staff Augmentation Team was able to provide SAP expert staffing services with impressive customer results:

### CUSTOMER: CareFusion

**The Challenge:** This USD four billion medical device manufacturer contacted us to speed up their current SAP implementation. With several major SAP initiatives already in process, CareFusion was facing a number of crucial challenges: the IT organization had to quickly hire SAP talent to achieve effective knowledge transfer from the system integrator; reduce the burden on internal hiring managers who were too busy managing other projects; and centrally manage the acquisition of high-quality, local SAP contract resources.

### Results by the Numbers:

- 25 full-time SAP professionals and 10 contractors were onboarded within 90 days
- CareFusion estimates that they saved \$1M+ on consulting costs through timely resource recruitment by working with an SAP partner
- CareFusion saved over 500 internal overhead hours through the implementation of a streamlined technical screening process
- CareFusion avoided the overhead cost of 2 full-time employees estimated at 1,000 hours
- Built & deployed an SAP contractor project team and infrastructure at a 50% price point compared with an external consulting model

**Savantis Solution:** We worked closely with CareFusion's senior IT management and HR teams to create the process, define requirements, manage the candidate pipeline, perform detailed screenings from a pool of quality candidates, coordinate interviews with the CareFusion management team, collect feedback from the key players, and negotiate the on-boarding process and the HR contacts.

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## Words from our Customers



"With help from Savantis, Hyundai Motor Manufacturing turbo-charged its SAP hiring process."

- Mike, Senior Manager, Hyundai



"The resumes we got matched our requirements very well, which is the biggest advantage I see in working with Savantis. BSH's experience with Savantis is and was always excellent."

- Doreen, Manager of Business Applications, B/S/H/



"Savantis has provided solid SAP sourcing assistance to help us grow our SAP talent base. Their detailed knowledge of the SAP market and of the recruiting challenges in this space has made them a valuable partner for our SAP recruiting."

- Grace, Associate Director Advisory Recruiting Strategies, KPMG

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